

If you are an organiser of events, or have a team that needs training, you will know the skill of how to build solid trust and rapport in only seconds is essential with everyone we meet.

Everyone knows the basics like smile, a good handshake, eye contact, but how would you like to know exactly word for word how to connect in seconds with the correct words instead of the talk and hope approach? this very popular skill is one of the biggest reasons why people unknowingly struggle, both with clients and within their own team too, simply because people do not know how read, understand and use the right words for the people we are speaking to.

If your team wants to be entertained while learning this high level skill, then they will love this workshop.

Well you know how people tend to do business with people they like and trust, and you and I know what happens when we do not connect with people when first meet them, and some people are more difficult than others, well this skill will help you overcome this fear for ever.

These words can be used on the phone, in meetings and even in the written form.

There are 2 types of people in the world, those who are trained with the knowing how to build solid trust in seconds with the exact words, and those who talk and hope the client will trust them.

If you want your client to trust you 100% in seconds when you first meet then let me share with you what you will get when

you hear me speak

The exact words on building trust

The 4 words that connect with everyone

Trained phrases of what to say, and what not to say

How to make people feel relaxed in seconds

I will teach you word for word exactly what to say to overcome the fear for life.

In a highly entertaining, fast moving presentation with interactive communication, which motivates everyone to want to use these skills immediately, straight after I have spoken you will be able to use these skills immediately.

That uncomfortable feeling in the pit of your stomach of not knowing if your client does or does not trust you and not being able to connect emotionally to important people will disappear for life when you master this skill and you will get new business more easily, learn this skill in only one presentation, workshop or one to one session for life. I realise you might have a process already, but this will only polish excellence so increase the results with a deeper understanding with this skill.

So what is going to be easier for you? To Miss out on all that income being untrained or learn this skill in just one presentation and sort this painful problem out for life.

My name is Bernie De Souza helping you to get more clients more easily and more often without even selling.