

The 2 questions I am asked almost every day are “where do I meet high net worth clients?” and “How do I get on-going professional introductions?”

Our clients can give us a few referrals which is great, but you must remember it is very difficult to motivate a client to talk about you to others. Even though they love your advice they are pre-occupied with other important things. Making it difficult to set up a ‘system’ with a client to continuously get referrals.

It is much easier to get referrals from complementary businesses because businesses are very ‘system oriented’ meaning that they often do the same thing, the same way, every time. People don’t, so it is easier to insert a referral system into a business process than into a person’s life. I didn’t say impossible, just a bit more difficult.

Hi, my name’s Bernie De Souza. Most professionals in financial services, insurance and professional advisors are living in a more regulated and compliant world.

Over the last 20 years I have been helping professionals in general insurance and financial advisors in organisations like The Personal Finance Society, The Chartered Insurance Institute and the Million Dollar Round table.

I have been encouraged by many leading advisors around the world, to create a complete programme on how to get professional introductions and how to set up professional introduction events that you can host. The reason why these events are so successful is because they bring your target market in one room with a mixture of professionals.

For example:

- Accountants
- Solicitors,
- Real Estate Agents and
- other professionals that have clients that you would like.

I have put together a complete program on where to meet high net worth professionals, what to say to them, how to work with them, and how to host successful events with them.

I have taken the last 2 years preparing this product for you, which uses 20 years of my experience successfully helping advisors to get on-going professional introductions.

As you are watching this video right now, I am aware that thousands of you have already heard me speak at conferences or workshops on how to get more professional introductions. For the first time ever, everything I teach about referrals and professional introductions is in one complete pack. This pack contains 8 audio downloads jam-packed with information as well as a content rich workbook.

If you want more professional introductions automatically and referrals to high net worth clients, then this programme will help you.

On the audio you will discover:

- Where high net worth individuals hang out
- Exactly what to say and what to do in connecting with them, and
- How to host successful professional introduction events.

Let me explain what is on the 8 audio downloads:

- How to build solid trust in seconds, by my mentor Tom Schreiter
- How to get top clients from Accountants
- How to avoid hearing the words “I’ll think about it”
- How to get top clients from Solicitor’s
- How to get top referrals, an interview with the training director from BNI
- How to get automatic referrals immediately
- How to have a successful event and how to fill it
- How to set up a 3 stage process and follow through with soft closing to create this money making machine

All of this information, with the exact words to use and how to deliver it, are proven, tried and tested techniques.

So here’s the good news. I am so confident from all the feedback I have had from people who have used these skills that I am prepared to offer a discount. In addition, you get this product before you even pay for it in full.

Many of you can’t attend my £ 1,200.00 two day training session on these skills because of time commitments – but you can still learn how to get on-going professional introductions with this home study course. Get my tips on how to set up an event, how to invite, how to follow through and how to convert this into on-going professional introductions. All of the skills are available to you now via instant download.

You can save the time and money of attending a live workshop and have the complete programme working for you in just minutes. Download now and start fixing that painful, stressful problem of getting more professional introductions and start making money immediately.

The product retails at £499.00. I will give you £100.00 discount. All you need to pay is 3 payments of £133.00, one now and then we will automatically charge your card in 30 days' time and 30 days after that, so a total payment of £ 399.00.

This is how it works; you will have the product in a few minutes, you listen to it, you play with it, you do all the things that you want to do with it and start getting referrals and professional introductions exactly as I show you.

So what's going to be easier for you? To continue without these skills and struggle to get more professional introductions and referrals to high net worth clients? Or have access to this programme which will change your business for life?

Get your programme now. Just fill in your details and you can start learning how to attract high net worth clients now.