

Over the last 20 years I have been helping financial advisors to get more clients, more easily and more often without even selling.

Over recent years financial advisors have spent time being technical and compliant.

Hi my name is Bernie De Souza.

Since RDR, the profession has become more regulated and compliant, so simple client engagement and selling skills have been left behind.

However, there is some information available to individuals and companies to discover the exact skills required to be successful

Skills like client engagement, to get more clients, to organise an automatic referral process, to close more smoothly, get more appointments on the telephone rejection free, time management for advisors, to name just a few skills.

I have been encouraged by many leading financial advisors to create a complete program on audio, from live workshops with a workbook to back it up.

So I have taken the last 2 years preparing this product for you which uses 20 years of my experience successfully helping financial advisors to get more clients, as well as servicing existing clients and maximising opportunities.

As you are watching this video right now I am aware thousands of advisors have already heard me speak at

conferences, the MDRT or workshops but for the first time ever, everything I teach financial advisors is complete in one pack.

This pack contains 8 Audio down loads jam packed with information as well as the content rich workbook.

If you want more clients then this programme will help you

1. Close more quickly and more easily
2. Get automatic referrals immediately
3. Fill your diary with new appointments
4. Master the time management problem for work life balance
5. To avoid hearing the words “I will think about it”
6. To build instant solid trust in seconds with the exact words
7. Discover advance questioning skills so you can all the information from your clients and they feel comfortable
8. How to get more high net worth clients more easily

All of this information with the exact words to use and how to deliver it, with tried and tested proven techniques .

After an hour of using one of the instant downloads, on making calls , I have advisors making calls themselves and filling their diary, the Automatic referral system has transformed hundreds of advisors businesses too.

Plus many more skills in the programme

So here's the good news 'I'm so confident from all the feedback I've had, from people who've used this program that I'm prepared to offer a discount and you get the product before you even pay for it in full.

Many of you can't attend my 1,200 pound weekend training on these skills because of time commitments - but you can still learn how to get all the clients you need with my home study course."

"Get my best tips on getting new clients immediately with these exact words and skills And for your convenience, all of my training on these skills are available to you now by instant download.

You can save the time, and the money of attending a live workshop, and have my complete training working for you in just minutes. Download now, and start fixing the painful stressful problem of getting more clients and start making more money immediately."

The product retails at £499 ,I will give you a £100 discount and all you need to pay is 3 payments of £133, one now, and we will automatically charge your card again in 30 days time and 30 days after that again. (So a total payment of £399)

This is how it works you have the product in a few minutes, you listen to it, you play with it, you do all the things that you want to do with it, make appointments with it exactly as I will show you

So what's going to be easier for you; to continue to be compliant and struggle without these skills to get more high net worth clients

or have access to this programme which will change your business for life.

My name is Bernie De Souza helping you get more clients more easily and more often without event selling.