

If you are an organiser of events, or have a team that needs training, you will know the skill of making telephone appointments is very popular, simply because people do not know how to close, and this causes fear.

If your team wants to be entertained while learning this high level skill, then they will love this workshop. No more fear, quicker and more appointments, everyone wins.

Well you know how we do not get paid until we can get in front of more prospects, and you and I know what happens when we hear those Painful words we need to make more calls, people freeze, and the thought of negativity, struggling to handle rejection and

You can try and buy expensive unqualified leads which you waste time, your hard earned cash and pride when your prospects are not interested or you can learn word for word how to get totally rejection free appointments on the phone.

You have done the difficult part of getting in front of someone, built rapport and now all you have to do is pull the trigger, and close the deal, but exactly what do you say word for word for your potential client to say "yes please pick me" when you call ?

There are 2 types of people in the world, those who are trained in making calls and those who keep talking and hoping the client will say yes.

If you want to get more appointments more easily and quickly without rejection then let me share with you what you will get when you hear me speak.....

1. How to get past a gate keeper
2. How to turn a no into a yes
3. How to build solid trust in seconds
4. How to fill your diary whenever you want with rejection free appointment

I will teach you word for word exactly what to say to overcome the fear for life.

In a highly entertaining, fast moving presentation with interactive communication, which motivates everyone to want to use these skills immediately, straight after I have spoken you will be able to use these skills immediately.

That uncomfortable feeling in the pit of your stomach will disappear for life when you master this skill and you will get new business more easily, learn this skill in only one

presentation, workshop or one to one session for life. I realise you could be quite good at making calls but this will only polish excellence so increase the results good telemarketers are currently getting.

So what is going to be easier for you? Miss out on all that income being untrained or learn this skill in just one presentation and sort this painful problem out for life.

My name is Bernie De Souza helping you to get more clients more easily and more often without even selling.