

If you are an organiser of events, or have a team that needs training, you will know the skill of closing is very popular, simply because people do not know how to close, and this causes fear.

If your team wants to be entertained while learning this high level skill, then they will love this workshop. No more fear, quicker and better closing, everyone wins.

Well you know how we do not get paid until we close the deal, and you and I know what happens when we hear those famous words "I NEED TO THINK ABOUT IT" everyone knows this is a NO wrapped around the think it over excuse.

You have done the difficult part of getting in front of someone, built rapport and now all you have to do is pull the trigger, and close the deal, but exactly what do you say word for word for your potential client to say "yes please pick me"?

There are 2 types of people in the world, those who are trained in closing professionally, and those who keep talking and hoping the client will say yes.

If you want to close more easily and quickly without even selling then let me share with you what you will get when you hear me.

The 5 levels of closing to get more clients without even selling, these 5 high level skills will change your income forever.

I will teach you word for word how and exactly when to use these words to close every contract policy and product in

the future.

In a highly entertaining, fast moving presentation with interactive communication, which motivates everyone to want to use these skills immediately, straight after I have spoken you will be able to use these skills immediately.

Those awkward silent moments will disappear and you will get new business more easily, learn this skill in only one presentation, workshop or one to one session for life. I realise you could be quite good at closing but this will only polish excellence so increase the results good closers are currently getting.

"So instead of working hard, prospecting, driving to see the prospect, and giving a long, long presentation ... only to be disappointed, use these high level and polite closing sentences to turn your prospect into a happy client."

So what is going to be easier for you? Miss out on all that income being untrained or learn this skill in just one presentation and sort this painful problem out for life.

My name is Bernie De Souza helping you to get more clients more easily and more often without even selling.